

# Ayobami Adetoyinbo

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## SUMMARY OF KEY SKILLS AND EXPERIENCE

- Vast experience and **award-winning** researcher in the field of agricultural economics and agribusiness management
- Numerous experience with qualitative and quantitative methodologies and analyses
- Huge managerial, organizational and intercultural relations skills

## PROFESSIONAL EXPERIENCE

- 04/2017 – Present      Researcher in Agricultural Economics and Agribusiness Management  
**GlobalFood RTG 1666, University of Goettingen, Goettingen, Germany**
- 09/2019 – 10/2019      Visiting researcher  
**Business Management & Organisation (BMO), Wageningen University and**
- 08/2015 – 07/2016      Research Assistant  
**University of Hohenheim, Stuttgart Germany**
- 11/2011 – 10/2012      National Youth Service Corp  
**Securities and Exchange Commission Headquarters, Abuja Nigeria**
- 09/2009 - 05/2010      Farm Assistant  
**University of Ilorin, Ilorin Nigeria**
- 05/2009 – 09/2009      Intern  
**National Food Reserve Agency, Ibadan Nigeria**

## EDUCATION

- 04/2017 – 05/2020      **Doctorate** in Agricultural Economics and Agribusiness Management  
University of Goettingen, Germany  
**Major:** Agricultural economics, food supply organization structures, market performance and productivity and technical analysis  
**Thesis topic:** Organizational structures, gender roles and performance of smallholders in Africa- Insights from the Nigerian shrimp and prawn sector  
**Supervisor:** Prof. Ludwig Theuvsen
- 10/2013 - 07/2016      **Masters of Science** in Agricultural economics  
University of Hohenheim, Germany  
**Major:** Agricultural development with a focus on institutions and value chains  
**Thesis topic:** Institutional and governance challenges in an emerging bio-economy: a case study of maize value-web in Nigeria.  
**Supervisor:** Prof. Regina Birner
- 08/2006 - 07/2011      **Bachelor of Agriculture**  
University of Ilorin, Ilorin Nigeria  
**Major:** Agricultural Economics  
**Thesis Topic:** Economic analysis of garri marketing: a case study of Ibadan in Nigeria.  
**Supervisor:** Prof. A. Adewumi

## PEER-REVIEWED JOURNAL PUBLICATIONS

- Ayobami Adetoyinbo & Verena Otter “Organizational Structures, Gender Roles and Upgrading Strategies of Smallholders: A Qualitative Study of the Local Value Chain in the Nigerian Fishing Sector” in *Business Strategy and Development*. DOI: <https://doi.org/10.1002/bsd2.138>
- Ayobami Adetoyinbo, Saurabh Gupta, Victor Okoruwa, & Regina Birner “Can biomass-based economic growth lead to sustainable development in Africa? The role of institutions in the Nigerian maize value-web” submitted to *Journal of International Development*

## WORKING PAPER

- Adetoyinbo, A. (2020). Organizational structures, gender roles and performance of smallholders in Africa – Insights from the Nigerian shrimp and prawn sector. PhD Thesis, Faculty of Agricultural Sciences. University of Göttingen. <http://hdl.handle.net/21.11130/00-1735-0000-0005-144F-D>.
- Adetoyinbo, A., Otter V. (2020). Organizational Structures, Gender Roles and Upgrading Strategies for Smallholders in Developing Countries’ Local Value Chains. GlobalFood Discussion Paper 145, University of Goettingen. <http://www.uni-goettingen.de/de/213486.html>.
- Ayobami Adetoyinbo & Verena Otter “Can producer groups improve technical efficiency among artisanal shrimpers in Nigeria? A study accounting for observed and unobserved selectivity”
- Ayobami Adetoyinbo, Jacques Trienekens & Verena Otter “Contingent resource-based view of food netchain organization and firm performance across tiers: A comprehensive quantitative framework”
- Land Access and Youth Livelihood Choices in Rural Nigeria: Do Credit Access Matter? with colleagues at IFPRI Nigeria

## CONFERENCE PROCEEDINGS

- Adetoyinbo, Ayobami & Otter, Verena, 2019. "Organizational structures, gender and upgrading strategies for smallholders in local value chains" 2019 Sixth International Conference, September 23-26, 2019, Abuja, Nigeria, African Association of Agricultural Economists (AAAE). DOI: [10.22004/ag.econ.295900](https://doi.org/10.22004/ag.econ.295900)
- Ayobami Adetoyinbo, & Adebayo Ogunniyi (2017) “Commercialization of Agri-Food Crops: Lessons from Smallholder Farmers in Southwestern Nigeria” conference proceeding from Tropentag 2017 in Bonn, Germany
- Ayobami Adetoyinbo, Saurabh Gupta, Victor Okoruwa, & Regina Birner (2016) “Institutional and Governance Challenges in an Emerging Bio-economy: A Case Study of Maize Value-Webs in Nigeria” conference proceedings from ICSD 2016 in New York, US
- Ayobami Adetoyinbo, Lilli Scheiterle, Saurabh Gupta, Victor Okoruwa, & Regina Birner (2016) “Governance Challenges in an Emerging Bio-Economy: A Case Study of Maize Value-Webs in Nigeria” conference proceeding from Tropentag 2016 in Vienna, Austria
- Ayobami Adetoyinbo, Saurabh Gupta, Victor Okoruwa, & Regina Birner (2016) “Institutional Challenges in an Emerging Bio-Economy: A Case Study of Maize Value-Webs in Nigeria” conference proceeding from Tropentag 2016 in Vienna, Austria

## CONFERENCE PRESENTATIONS

- 07/2021     **Accepted oral presentation** on "Producer Group Membership And Productivity Effects: Evidence From Artisanal Shrimp And Prawn Producers In Nigeria" at XVI EAAE Congress in Prague
- 10/2019     Oral presentation on “Influence of complex and strategic inter-organizational relationships on smallholders’ market performance” at the University of Michigan SEAS conference (- Sustainability and Development conference, Ann Arbor)

- 09/2019 **Selected junior panelist** at the African Conference of Agricultural Economists 2019 conference organized by the Program of Accompanying Research for Agricultural Innovation (PARI) of the Centre for Development Studies (ZEF), University of Bonn
- 09/2019 Oral presentation on “Organizational structures, gender and upgrading strategies for smallholders in local value chains” at the Tropentag conference in Kassel (Presenter: Christoph Wiedenroth)
- 09/2019 Oral presentation on “Organizational structures, gender and upgrading strategies for smallholders in local value chains” at the 6th African Conference of Agricultural Economists in Abuja
- 06/2019 Oral presentation on “Strategic inter-organizational relationships and smallholder market performance in the Nigerian shrimp and prawn sector” at the 2019 World Congress of the International Food and Agribusiness Management Association (IFAMA) in Hangzhou, China (**Best research paper award**)
- 09/2016 Oral presentation on "Institutional and governance challenges in Growth Enhancement Support Scheme (GESS) in Nigeria" at the International Conference on Sustainable Development, New York

### **SCHOLARSHIPS AND AWARDS**

- **Scholarship** to the African Conference of Agricultural Economists September 2019 in Abuja by Program of Accompanying Research for Agricultural Innovation (PARI) of the Centre for Development Studies (ZEF), University of Bonn, Germany
- **Best paper award** at the 2019 World Congress of the International Food and Agribusiness Management Association (IFAMA) in Hangzhou, China
- **Deutscher Akademischer Austauschdienst (DAAD)**- German Academic Exchange Programme for “Postgraduate Courses for Professionals with Relevance to Developing Countries” in 2013

### **VOLUNTEER WORK AND COMMUNITY DEVELOPMENT SERVICE**

- Peer educator in an expanded life planning education program, saddled with the responsibility of educating and counseling of students/peers on sex education, peer pressure and self-esteem, HIV/AIDS and other sexually transmitted infections (STI) from 2002 and 2005
- Member of Junior Engineers, Technicians, and Scientists (JETS) club from 2001 and 2003
- Leader at a community development service program during my national service year in 2012